



CAPABILITIES STATEMENT

ABOUT BLUEOPS, INC.

BlueOps, Inc. is a professional services and consulting firm specializing in designing, planning and executing innovative and impactful programs, services and events for governmental agencies and private sector organizations. We take a nimble and proactive approach, ensuring that we adapt to your evolving needs rather than relying on a cookie-cutter model. We are committed to helping you re-think and re-imagine service delivery and explore effective methods to improve your organization's operations and outcomes.

CORE COMPETENCIES



Professional Development Training & Workshops



Conference & Event Hosting



Workforce Development



Project Management



Legal & Regulatory Compliance



Policy Development & Analysis



ADA and Equal Opportunity Services



Management & Financial Consulting



Program Monitoring & Auditing

CONTACT US



info@blueops.us



BlueOps.us



240-490-9850



CERTIFICATIONS

Founded in 2017, BlueOps, Inc. is a certified veteran-owned and operated small business



VETERAN-OWNED
SMALL BUSINESS
CERTIFIED



FEATURED CLIENTS



*No Government Endorsement**

Rethinking Service Delivery



BlueOps, Inc.

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Online at [BlueOps.us](https://blueops.us)

DUNS Number: 080948724

CAGE CODE: 7ZZ32

SAM UEI: U2MFG2FR2WL8

KEY LEADERS



Robert Gunter
President & CEO



Erin Inman
Strategic Services Director



CODES & CERTIFICATIONS

NAICS CODES:

PRIMARY	-611430	-541612	-541850
	-541611	-541613	-541890
	-923130	-541614	-923130
	-541199	-541690	-561110
	-624310	-541810	-611699
	-561920	-541820	-611410
	-921190	-561312	-611420
	-926110	-561320	-611710
	-923130	-561410	-923110
SECONDARY			

CERTIFICATIONS:

-Veteran-Owned Small Business (VOSB) from the U.S. Small Business Administration

-Veteran Owned Small Business Enterprise (VSBE) and Small Business Reserve (SBR) from the State of Maryland

RECENT PERFORMANCE

- Developed and facilitated the Frederick County Workforce Engagement Summit in the Spring of 2024, focused on developing solutions for recruitment and retention challenges faced by the county's Skilled Trades and Construction Industry.
- Conducted **\$40M** Fiscal and Programmatic Monitoring of ARPA Funds for Baltimore City.
- Designed and facilitated over **20** professional development events for governmental agencies averaging 80 participants at each conference.
- Successfully developed and negotiated **45+** interagency agreements, MOUs, and budgets with governmental entities and higher education organizations.
- Designed and facilitated professional development workshops for **500+** public sector team members in the Fall/Winter of 2024.
- Developed and deployed online toolboxes for inter-agency communications, referrals and resource sharing for regional and county service providers.

DIFFERENTIATORS

Our depth of knowledge and experience sets us apart when executing deliverables. With over 25 years of business and public sector leadership, our approach integrates all variables, contingencies, strategies and risk mitigation factors that benefit you and your stakeholders. We are not a "box checker" consulting firm- we deliver meaningful, innovative and outcome-driven services. Our broad-spectrum expertise includes:



Professional Development – We are as bored as you are with presentations that feature a monotone speaker who reads content from a slide deck and offers no practical solutions. Our dynamic workshops focus on engaging participants through scenario training, interactive role-play, small group activities and hands-on learning that produce an engaged audience and lasting impact.



Legal Compliance – Overwhelmed with the changing legal landscape? Our SMEs take a very practical approach to legal and regulatory compliance, translating complex legal requirements into practical and helpful content for your teams like developing desk aids, policies that team members actually use, and effective staff training.

**No Government Endorsement - The use of any government agency names, logos, seals, and/or photographs does not imply or convey endorsement, sponsorship, or support of any kind by the respective government agency. All references are for informational purposes only and do not constitute any official approval or endorsement.*

Learn More at [BlueOps.us](https://blueops.us)